

Greg Hard

hardga@gmail.com

Education

Johns Hopkins Bloomberg School of Public Health, Baltimore, MD Expected May 2018
Master of Health Science (MHS) in Mental Health

University of Pennsylvania, Philadelphia, PA December 2011
Bachelor of Arts (BA) in Psychology

Research Experience

Clinical Research Assistant Oct 2017 - Present
Johns Hopkins University School of Medicine, Baltimore, MD

- Enrolled patients in a clinical research study on opioid use disorder in the Johns Hopkins Hospital Emergency Department.
- Enrolled adolescent patients in a study examining biomarkers in bipolar disorder in the Johns Hopkins Children's Mental Health Clinic. Assisted with a recruitment, data extraction, sample collection, and preparation of manuscripts.

Graduate Student Researcher Sept 2017 - Present
Johns Hopkins Bloomberg School of Public Health, Baltimore, MD

- Conducted epidemiological research on related to substance use and adolescent health, including literature reviews and manuscript preparation.

Clinical Research Coordinator Jul 2016 - Aug 2017
Massachusetts General Hospital, Department of Emergency Medicine, Boston, MA

- Identified and enrolled patients in multiple clinical research studies in the emergency department. Documented patient visits and procedures and obtained patient study data from medical records and clinicians.
- Served as the lead study coordinator on multiple clinical trials focused on neurological emergencies, actively collaborating with study sponsors, contract research organizations and physician investigators to maintain target recruitment levels.
- Performed study procedures, including administration of investigational treatments, phlebotomy, collection and documentation of vital signs, and laboratory processing.
- Developed and maintained study protocols, staff training materials, informed consent forms and other study documents. Trained new employees on study protocols, specimen collection and processing, and hospital policies.

Management Experience

Sales and Marketing Director

Sept 2007 - Jul 2016

Massachusetts General Hospital, Boston, MA

- Developed and implemented a sales, marketing and digital strategy for Mass General's fitness center, aquatics complex and internal employee wellness initiatives. Consulted on hospital-wide digital initiatives.
- Exceeded multiple key performance indicators, achieving a 3X increase in seasonal membership revenue.
- Managed a sales-service team with multiple direct reports.
- Assumed full operational responsibilities of the facility on a rotating basis.
- Implemented digital financial service systems processing over \$1M in transactions annually, collaborating with various stakeholders to maintain compliance.
- Independently managed all departmental technical projects, including website development, software system implementations and transitions, and coordinating ongoing trainings on all systems.

Clinical Experience

Mental Health Specialist

Feb 2016 - Aug 2016

McLean Hospital, Belmont, MA

- Identified and de-escalated psychiatric emergencies using crisis intervention techniques. Assisted with medical emergencies as needed.
- Conducted frequent patient assessments, documenting and responding to safety concerns. Discussed changes in patient status with the care team.
- Provided patient counseling and support both on an individual basis and through structured group activities. Provided psychoeducation as directed by the care team.

Committee Service and Awards

Employee Communications Committee, Massachusetts General Hospital 2013 - 2016

Social Media Committee, Massachusetts General Hospital 2013 - 2016

Partners in Excellence Award, Partners HealthCare System, Massachusetts General Hospital 2012

Professional Development

Certifications: Master Psychopharmacologist, Neuroscience Education Institute; Nonviolent Crisis Intervention, Crisis Prevention Institute

Research Trainings: Human Subjects Research and Good Clinical Practices (CITI); NIH Stroke Scale

Technical Skills: Microsoft Excel, Access and PowerPoint, Prezi, SPSS, Epic EHR, Web Development including HTML, CSS, PHP, and Content Management Systems (CMS), Customer Relationship Management (CRM)